

## FCA Members: *Production Lead Times Extended,* **ORDER DEADLINES APPROACHING**

### Lead Times

All vehicle manufacturers are experiencing supply-chain interruptions. The result is longer lead times for the vehicles you need. Check with your Saxon account manager for current lead times. Plan ahead.

Regular production orders are due into the manufacturer between April and June. Spring is here and so is the time to evaluate your business vehicles. This is your chance to avoid an emergency replacement. You know, the vehicle that should be replaced but hasn't.

- Saxon can assist with new and used pricing.
- We find that planning and ordering saves at least \$1,500.00 per vehicle.

### Program Benefits

You can custom order, finance, lease or pay cash for vehicles without leaving the comfort of your homes or offices using *ONE CONVENIENT, CENTRALIZED SOURCE*. We even pay for the telephone calls!

- Discounts are available on:
  - ♦ Ford, Ford Medium, Lincoln
  - ♦ Chrysler, Dodge, Jeep, Ram, Ram Medium
  - ♦ Buick, Cadillac, Chevrolet, GMC
- Dealer out of stock units qualify for this program. Volume rebates vary by make and model.
- Trades Welcome.
- Truck Equipment Available.

- Don Saxon, President

## VEHICLE SALES

# 15 MINUTES

*Custom Order Your 2012 Vehicle Now*

**SAXON FLEET SERVICES PROVIDES PROMPT, PROFESSIONAL SERVICE.  
OUR QUOTING PROCESS TAKES ABOUT 15 MINUTES.**

The **Volume Incentive Program** for Farmers Cooperative Association Members assists you in obtaining the most popular vehicles on the road today and advances all incentives to you in the purchase price.

2012 Ford F250 SuperCab XLT, 4WD, 8-FT BOX .....	<b>\$31,325</b> MSRP \$39,225
2012 GMC Sierra 3500 Crew SLE , 4WD, Diesel .....	<b>\$43,642</b> MSRP \$52,520
2012 Ram 1500 Quad SLT, 4WD.....	<b>\$27,986</b> MSRP \$35,960

*\*Call for Specifications. Price includes local delivery but does not include local taxes, local license & title fees, and any additional fees. Commercial registration only. In-Stock vehicles available on a per quote basis.*

**New Vehicles:** 2012 cars, trucks, vans, SUVs and medium duty trucks are available to order. Factory-ordered vehicles are spec'd out **EXACTLY** the way you want. Factory-order delivery time is 10 weeks on average. If you need a vehicle sooner, we have vehicles in inventory. **Call JASON SAXON at 1-800-456-1265, ext. 1816 for details.**

### How to Obtain a Vehicle Through the Cooperative System

**Who Qualifies?** Cooperatives, Equity Members and Local Hires.

**Leverage your buying power with:**

- Ford
- General Motors
- Chrysler

The Local Co-op Truck Purchasing Program is managed by Northwest Food Products Transportation, a wholly owned LLC of Land O'Lakes, Inc. If you have questions, please call Dale Strassburg at 866-377-4652.

### TRUCK EQUIPMENT

**Need Upfitting Assistance?** Saxon Fleet Services and AUTO TRUCK partner to assist your upfitting needs nationwide.

Samples:



- Hitches
- Electric Brake Controller
- Bulkhead Protectors
- Toppers/Liners
- Tailgate Protectors
- Aluminum Toolbox
- Safety Kits
- Running Boards
- DOT inspections

### FINANCING

Saxon Fleet Services will help arrange financing or leasing for your vehicle. We work directly with several money center funding sources that specialize in vehicle funding. Financing or leasing through us will preserve working capital necessary for other aspects of your business. **We also have insurance products available** from national vendors that extend the life of your warranty coverage to protect you against vehicle repair costs.

### SAXON FLEET SERVICES

For over 20 years, we have supplied vehicles to Land O'Lakes/CHS/NFPT. We are committed to providing the highest level of personal service.

## VEHICLE SPOTLIGHT

### 2012 FORD F550 REG CAB 4WD XL

WITH 12' ALUMINUM DRY FREIGHT BODY

FCA MEMBER PRICE: **\$45,941**

MSRP \$54,460

Plus tax, local license and transportation fee

### 2012 FORD F150 SUPERCREW 4WD PLATINUM

3.5L V6 ECOBOOST

FCA MEMBER PRICE: **\$39,833**

MSRP \$49,490

Plus tax and license

## FOR MORE INFORMATION

Contact: **JASON SAXON**

**1-800-456-1265**, ext. 1816

Direct: **651-312-1816**

**jsaxon@saxonfleetservices.com**

2012 FORD F350 SRW CREW  
LARIAT 4WD DIESEL

**\$46,221**

MSRP \$56,560

Plus local tax, local license.

2012 FORD EXPLORER  
4WD LIMITED

**\$34,941**

MSRP \$40,565

Plus local tax, local license.

## Plan Ahead!

2012 CHEVY  
SILVERADO 2500 HD  
4WD CREW CAB LT  
DURAMAX TURBO DIESEL V8

**\$39,697**

MSRP: \$48,695

Plus tax & license.

2012 CHEVY  
SILVERADO 3500HD

DIESEL 4WD Reg Cab w/12' Flatbed

**\$38,485**

MSRP: \$42,275

Plus tax & license.

2012 RAM 2500  
CREW 4WD  
LARAMIE DIESEL

**\$44,989**

MSRP: \$55,415

Plus tax & license.

## SAXON FLEET SERVICES

FORD + LINCOLN + FORD MEDIUM DUTY + CHEVROLET + BUICK + GMC + CADILLAC  
CHRYSLER + DODGE + JEEP + DODGE MEDIUM DUTY

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"Save Time, Save Money"

